NUU-CHAH-NULTH ECONOMIC DEVELOPMENT CORPORATION FINANCIAL STATEMENTS MARCH 31, 2023

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Cory McIntosh, CAFM, CFP, CPA, CGA * Jason S. Moore, BA, CPA, CGA *

Jeff D. Durrant, BBA, CPA *

Michael K. Williams, CPA, CGA

*practising as a professional corporation

"It's not what you earn, it's what you keep!"

INDEPENDENT AUDITOR'S REPORT

To the Membership of the Nuu-chah-nulth Economic Development Corporation

Opinion

We have audited the statement of financial position of the Nuu-chah-nulth Economic Development Corporation as at March 31, 2023 and the statements of changes in fund balances and statement of operations and the statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

In our opinion, these financial statements present fairly, in all material respects, the financial position of the Nuu-chah-nulth Economic Development Corporation as at March 31, 2023 and its financial performance and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Our audit was conducted for the purpose of forming an opinion on the summary financial statements. The current year's supplementary information included in the schedules is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such supplemental information has been subjected to the auditing procedures applied in the audit of the summary financial statements and, in our opinion is fairly stated in all material respects in relation to the summary financial statements.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Corporation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Corporation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Corporation's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control.

website: www.mnwcga.com

Qualicum Beach

#102 222 Second Ave West Qualicum Beach, BC V9K 0A4 Tel: 250.752.6996

Fax: 250.752.1071 Toll Free: 1.877.752.6996

email: info@mnwcga.com

Port Alberni 4757 Tebo Ave Port Alberni, BC V9Y 8A9 Tel: 250.724.0185 Fax: 250.724.1774

Toll Free: 1.877.724.0185

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Corporation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Corporation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

1 Putosh Norton Williams

chartered professional accountants

Port Alberni, B.C. July 31, 2023

Nuu-chah-nulth Economic Development Corporation Statement of Financial Position As at March 31, 2023

	2023 \$	2022 \$
ASSETS		
Current Cash (Note 3) Accounts receivable Prepaid expenses Current portion of investment loans receivable (Note 2(e) and 5)	18,189,177 1,500,332 5,847 5,478,395	14,367,833 174,472 6,602 3,486,461
Other long term investments (Note 4) Investment loans receivable (Note 2(e) and 5) Capital assets (Note 6)	25,173,751 500,000 42,235,216 13,631	18,035,368 500,000 45,253,152
	67,922,598	63,790,099

APPROVED BY THE DIRECTORS

, DIRECTOR

, DIRECTOR

Nuu-chah-nulth Economic Development Corporation Statement of Financial Position As at March 31, 2023

	2023 \$	2022 \$
LIABILITIES		
Current		
Accounts payable and accrued liabilities	62,507	44,247
Wages and benefits payable	290	32,207
Accrued interest payable	81,962	-
Deferred revenue	350,645	24,806
Employee deductions payable	19,605	76
Current portion of investment funds repayable Committed funds (Note 7)	4,063,403 <u>782,216</u>	397,122
Committee runes (Note 1)	102,210	391,122
	5,360,628	498,458
nvestment funds repayable (Note 10)	15,570,000	23,952,278
ong term debt (Note 11)	40,000	40,000
	20,970,628	24,490,736
FUND BALANCES		
Administration Fund - Page 3	201,959	169,124
Restricted Loan Funds - <i>Page 3</i> nvested in Capital Assets - <i>Page 3</i>	39,112,068 13,630	33,868,428 1,579
Contributed Net Assets (Note 12)	7,624,313	5,260,232
	46,951,970	39,299,363
	67,922,598	63,790,099

See also (Notes 8,15 & 16)

Nuu-chah-nulth Economic Development Corporation Statement of Changes in Fund Balances Year Ended March 31, 2023

	Administration Fund 2023 \$	Restricted Loan Funds 2023 \$	Capital Asset Fund 2023 \$	Total 2023 \$	Total 2022 \$	
Balance, beginning of year Excess (shortfall) of revenue over expenditure	169,124 (290,287)	34,265,550 5,963,907	1,579 -	34,436,254 5,673,620	32,238,354 2,197,900	
Amortization of capital assets Purchase of capital assets	2,702 (14,753) (133,214)	- - 40,229,457	(2,702) <u>14,753</u> 13,630	- - 40,109,873	- - 34,436,254	
Transfers	335,173	(335,173)	<u> </u>	-	<u> </u>	
Balance, end of year - Page 2	201,959	39,894,284	13,630	40,109,873	34,436,254	
Less committed funds		782,216 39,112,068 (Note 18)				

Nuu-chah-nulth Economic Development Corporation Statement of Operations Year Ended March 31, 2023

	2023 \$	2022 \$
Revenue		
National Aboriginal Capital Corporations Association (Note 13)	21,983,036	4,711,266
Interest income	2,849,518	1,633,003
Pacific Economic Development Canada	297,669	297,669
Nuu-Chah-Nulth Tribal Council contribution	168,886	168,886
New Relationship Trust	158,355	177,500
Administration fees and other	63,524	138,030
Other	36,500	73,205
Yuutu?it?ath Government Contribution	31,916	31,916
Huu-ay-aht First Nation Contribution	30,471	30,471
Kyuquot First Nation Contribution	15,489	15,489
Uchucklesaht Tribe Contribution	11,474	11,474
Toquaht First Nation Contribution	<u>8,919</u>	8,919
	25,655,757	7,297,828
Expenditure Accounting, auditing and data processing	37,360	58,388
Advertising	1,252	1,643
Amortization	2,702	1,825
Bad debt	2,102	26,000
Client training costs	46,477	58,593
Consulting and contract services	33,269	29,995
Contributions to projects	17,070,504	3,351,905
Donations	1,500	-
Equity matching grants	134,355	211,450
Grants (NTC)	307,955	243,421
Insurance	8,684	8,161
Interest on investment funds repayable	604,058	-
Legal	4,149	6,866
Office materials, supplies and insurance	38,518	50,284
Provision for (recovery of) uncollectible loans (Note 5)	435,000	(13,416)
Rent	26,604	26,592
Repairs and maintenance	25,217	21,993
Telephone and postage	21,186	18,370
Travel and accommodation - staff	97,400	19,544
Travel and accommodation - stan Travel and honoraria - committee	89,900	60,500
Wages and benefits	996,047	917,814
rrages and benefits	19,982,137	5,099,928
Excess of revenue over expenditure	5,673,620	2,197,900

Nuu-chah-nulth Economic Development Corporation Statement of Cash Flows Year Ended March 31, 2023

	2023 \$	2022 \$
Operating Activities Excess of revenue over expense	5,673,620	2,197,900
Items not involving cash		
Amortization	<u>2,702</u> 5,676,322	<u>1,825</u> 2,199,725
	5,676,322	2,199,725
Changes in non-cash working capital items		
Accounts receivable Accrued interest receivable Prepaid expenses Accounts payable and accrued liabilities Wages and benefits payable Employee deductions payable Deferred revenue Accrued interest payable Financing Activities Increase in loan funds repayable Repayments of loan funds	(1,325,860) (327,369) 755 18,259 (31,917) 19,529 325,839 81,962 4,437,520	75,976 81,325 (3,472) (53,215) 13,550 (8,717) 1,120 - 2,306,292 4,878,000 (7,915,665)
Investing Activities Acquisition of capital assets Decrease (increase) in loans receivable		
Change in cash	3,821,344	(1,509,837)
Cash - beginning of year	14,367,833	15,877,670
Cash - end of year	<u>18,189,177</u>	14,367,833

1. Purpose of the Organization

The Nuu-chah-nulth Economic Development Corporation ("N.E.D.C.") is a regional organization operating a variety of programs to encourage rural economic development and entrepreneurship. It is incorporated under the Canada Corporations Act as a not-for-profit organization. The corporation is exempt from income tax under section 149 of the Canadian Income Tax Act.

2. Significant Accounting Policies

The Corporation prepares its financial statements in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO) set out in Part III of the CPA Canada Handbook - Accounting, as issued by the Accounting Standards Board in Canada, which are part of Canadian generally accepted accounting principles, and include the following significant accounting policies:

a) Fund accounting

The Corporation follows the restricted fund method of accounting for contributions.

The Administration Fund accounts for the corporation's program delivery and administration activities.

The Restricted Loan Funds account for resources restricted for investment in loans receivable and related grants.

The Capital Fund accounts for the capital assets.

b) Comparative figures

Comparative figures have been reclassified, where applicable, to conform to current presentation.

c) Cash and cash equivalents

Cash and cash equivalents include balances with banks and short-term investments with maturities of three months or less.

d) Capital assets

Capital assets are stated at cost. Amortization is provided annually at the following rates calculated to write off the assets over their useful lives by applying the straight line method:

Computer equipment and software 3 years Equipment 5 years

e) Provision for uncollectible loans

The provision for uncollectible loans is estimated by management based on a review of all loans outstanding, net of recovery from security that is held on the loan. Actual write-offs, net of recoveries, will be deducted from the allowance for credit losses. The provision for credit losses in the statement of operations and changes in fund balances is charged with an amount sufficient to keep the balance in the allowance for credit losses adequate to absorb all credit related losses.

2. Significant Accounting Policies (continued)

f) Revenue recognition

Contributions are recognized as revenue in the year to which the related funding agreements apply.

Interest income is recognized as revenue on an accrual basis under the terms of each loan.

Administration fees and other income are recognized as revenue in the year in which the related services are performed, the amount is determinable and collection is reasonably assured.

g) Measurement estimates

The preparation of financial statements in conformity with Canadian generally accepted accounting principles requires management to make estimates and assumptions that affect the reporting amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues, expenses, gains and losses during the reporting period. These estimates are reviewed periodically, and, as adjustments become necessary, they are reported in earnings in the period in which they became known. By their nature, these estimates are subject to measurement uncertainty and the effect on the financial statements of changes in such estimates in future periods could be significant. Since a precise determination of many assets and liabilities depends on future events, actual results may differ from such estimates and approximations. Balances which require some degree of estimation are capital assets (amortization) and investment loans receivable (provision for loan losses).

h) Financial instruments

The Corporation initially measures its financial assets and financial liabilities at fair value. It subsequently measures all it financial assets and financial liabilities at amortized cost.

Financial assets subsequently measured at amortized cost include cash, accounts receivable, restricted cash and investment loans receivable.

Financial liabilities subsequently measured at amortized cost include accounts payable and accrued liabilities, and investment funds repayable.

3. Cash

Cash is comprised of:

	2023	2022
<u>-</u>	\$	\$
Administration Bank	270,399	15,479
Economic Development Grant Fund Bank Loan Portfolio - Community Futures Loan Fund Bank	4,374,345 633,081	5,714,527 402,287
Loan Portfolio - Native Economic Development Fund Bank Loan Portfolio - Forestry Loan Fund Bank	4,477,246 1,711,840	4,395,311 919,270
Loan Portfolio - Youth Fund Bank Loan Portfolio - Disabled Entrepreneurs Fund Bank	934,102 451,730	232,715 304,876
Loan Portfolio - Fisheries Fund Bank Loan Portfolio - NACCA Youth Fund Bank	1,010,715 69,856	275,794 53,787
Loan Portfolio - WD Fisheries Fund Bank Aboriginal Business Canada Business Equity Program	271,697 982,904	434,006 496,546
Loan Portfolio - Business Development Bank of Canada Loan Portfolio - Covid Emergency Fund Bank	262,202 1,937,779	266,141 667,234
Loan Portfolio - Indigenous Women Entrepreneurs	801,281 18,189,177	189,860 14,367,833

With the exception of the Administration Bank, all cash is restricted to being used to fund loans or contributions in the respective portfolios.

4. Other Long Term Investments

	2023	2022
	\$	\$
Greybrook Brooklin Limited Partnership Greybrook Vaughan Limited Partnership	250,000 <u>250,000</u>	250,000 250,000
	500,000	500,000

The investment in Greybrook Brooklin Limited Partnership consists of 2,500 Limited Partnership units and is recorded at cost.

The investment in Greybrook Vaughan Limited Partnership consists of 2,500 Limited Partnership units and is recorded at cost.

5. Investment Loans Receivable

ı	Total Portfolio F \$	Accrued Interest Receivable \$	Less Current Portion \$	Less Allowance for Credit Losses \$	Total 2023 \$	Total 2022 \$
Community Futures	849,662	13,383	184,54	45,000	633,500	766,998
Native Economic Developmen	•	•	3,089,37	•	23,442,074	23,051,366
Forestry	618,444		68,74	•	531,456	464,755
Youth Trust	282,196	•	59,03	•	226,637	337,710
Disabled Entrepreneurs	201,178	•	80,26		122,594	195,643
Fisheries	223,296	8,232	35,57	' 9 -	195,949	117,536
PWRDF Youth	107,223	2,465	23,30	10,000	76,385	94,487
WD Fisheries	642,198	15,270	149,37	72 10,000	498,096	349,649
Covid Emergency Loans	2,133,752	-	1,248,43	35 -	885,317	17,401,447
Business Development Bank	98,777	1,439	29,14	1,500	69,573	50,938
IWE	147,524	1,557	43,35	10,000	95,724	10,218
Indigenous Growth Fund	13,820,384	131,844	437,47	' 9 -	13,514,749	251,184
NACCA Enhanced Access	1,822,835	17,414	-	-	1,840,249	2,161,221
WELF	156,126	1,546	29,75	25,000	102,913	
	47,856,548	424,563	5,478,39	95 567,500	42,235,216	45,253,152

Loans receivable have specific terms of repayment including interest. Interest is charged at various rates ranging from prime to 12% per annum depending on certain criteria. The corporation has made provision for that portion of loans which management indicates may not be collectible. (See Note 2(e))

Various forms of security have been taken on the loans including promissory notes, personal guarantees, general security agreements and mortgages on marine equipment or land and buildings.

In addition to the loans receivable, at March 31, 2023 the Corporation had approved loans of \$5,588,203 which were not yet disbursed.

Allowance for credit losses

	Allowance, beginning	Provision for the Year	Write-offs during the	Balance 2023	Balance 2022
	\$	\$	Year \$	\$	\$
Community Futures	-	37,500	7,500	45,000	-
Native Economic Development	70,000	371,000	-	441,000	70,000
Forestry	-	25,000	-	25,000	-
Disabled Entrepreneurs	30,000	(30,000)	-	-	30,000
PWRDF Youth	-	10,000	-	10,000	-
WD Fisheries	25,000	(15,000)	-	10,000	25,000
Business Development Bank	-	1,500	-	1,500	-
IWE	-	10,000	-	10,000	-
WELF		25,000		25,000	
	125,000	435,000	7,500	567,500	125,000

6. Capital Assets

The capital assets consist of:

	2023 Accumulated			2022	
	Cost \$	Amortization \$	Net \$	Net \$	
Computer equipment and software	22,674	20,501	2,173	-	
Equipment	47,192	35,734	<u>11,458</u>	<u>1,579</u>	
	69,866	56,235	13,631	1,579	

7. Committed Funds

Committed funds consist of grants for the Business Equity Program (NACCA ABFP) which were approved but not disbursed at the date of the financial statements.

8. Funds Held in Trust

The Nuu-chah-nulth Economic Development Corporation holds funds in trust for the George Watts Memorial Scholarship Trust Fund and the NEDC employee contribution and savings plan.

	2023	2022
	<u> </u>	\$
George Watts Memorial Scholarship Trust Fund NEDC employee contribution savings plan	42,172 <u>1,208,570</u>	40,932 1,220,596
	1,250,742	1,261,528

9. Economic Development Grant Fund

The corporation has assumed the economic development granting function of the Nuu-chah-nulth Tribal Council and Nuu-chah-nulth Tribes.

Grant funds are received from the Tribal Council and other Nuu-chah-nulth Tribes and the corporation adjudicates applications for grants at the same time as it adjudicates loan applications.

At March 31, 2023, the corporation was committed to granting a further \$72,341 but these funds had not been disbursed at that date.

10. Investment Funds Repayable

. ,	2023	2022
	\$	\$
Ministry of Community and Rural Development 50% of the unencumbered cash balance of the Forestry Loan Fund is to be repaid upon the termination of the agreement. The date of the termination of the agreement is not specified, but may be terminated at the mutual agreement of both parties, by either party giving notice of termination, or by default (failure of N.E.D.C. to comply with the provisions of the agreement)	500,000	500,000
Pacific Economic Development Canada* Youth Investments Fund Disabled Entrepreneurs Investment Fund Fisheries Legacy Fund	200,000 200,000 420,000 820,000	200,000 200,000 420,000 820,000
Business Development Bank of Canada Business Development Bank of Canada Fund The unencumbered cash balance of these loans is to be repaid pursuant to agreement with Business Development Bank of Canada from repayments received by the corporation on loan amounts disbursed. Repayments to begin upon termination of the agreement or at a date determined by the parties	250,000	250,000
National Aboriginal Capital Corporations Association ("NACCA") Enhanced Access Fund Ioan In 2022-23, NACCA made notification of decision to sunset the Enhanced Access Program, thus NACCA Enhanced Access Notes Payable were converted to capital to be available for future loan disbursements, rather than being repaid to NACCA when the underlying loans receivable were repaid by client. Based on reconciled balances at October 31, 2022 this decreased investment funds repayable by \$2,364,080, with a corresponding increase to Contributed Equity.	-	2,314,681
Indigenous Stabilization Program Repayable, without interest, on a monthly basis from repayments made to the Corporation in respect of Covid Emergency Loans made pursuant to the Indigenous Business Stabilization Program in response to the COVID-19.	4,063,403	18,067,597
Indigenous Growth Fund Repayable to the Indigenous Growth Fund Limited Partnership in interest only payments at prime plus 1.75% per annum until January 1, 2026. Subsequent to that date, principal and interest payments are due monthly. The loan matures January 1, 2031. Secured by a first security interest in the IGF Portfolio and all proceeds thereof.	14,000,000	2,000,000
	19,633,403	23,952,278
Less current portion	(4,063,403)	
	15,570,000	23,952,278

10. Investment Funds Repayable (continued)

*Pacific Economic Development Canada Conditionally Repayable Investment Funds

Under an Agreement with Pacific Economic Development Canada, the above amounts are conditionally repayable if any of the following conditions occur:

- (a) The Conditionally Repayable Investment Fund is not administered according to the terms and conditions specified in the Agreement: or
- (b) based on reviews and evaluations of the operations and the Conditionally Repayable Investment Fund of the Corporation, the Conditionally Repayable Investment Fund is not providing a satisfactory level of benefits in terms of employment creation, the development of Community-owned or controlled businesses, and strengthening of the western Canadian economy; or
- (c) in the opinion of the Minister, the Conditionally Repayable Investment Fund is no longer necessary or relevant to the development of the western Canadian economy; or
- (d) the Agreement is terminated; or
- (e) an event of default occurs, as outlined in the Agreement; or
- (f) the Minister does not approve terms and conditions to extend the Project beyond the Completion Date.

Repayable Terms:

- 1. Upon 30 days written notice by the Minister, the Corporation must immediately repay the lesser of:
 - (a) the uncommitted cash balance of the Conditionally Repayable Investment Fund, or
 - (b) the total amount paid by Pacific Economic Development Canada to the Corporation for the establishment and maintenance of the Conditionally Repayable Investment Fund.
- 2. Upon 30 days written notice by the Minister, the Corporation agrees to immediately give possession to the Minister all documentation evidencing investments made by the Corporation with the Conditionally Repayable Investment Fund and to take immediate steps to assign all of its interest in debts owing to it to the Minister.
- 3. Upon 30 days written notice by the Minister, the Corporation must liquidate all debts owing to it as a result of the Conditionally Repayable Investment Fund via sale to a third party satisfactory to the Minister, or via other means satisfactory to the Minister, and to remit the proceeds of liquidation to the Minister.
- 4. The debt owing as a result of the Conditionally Repayable Investment Fund will be deemed to have been fully repaid once the Corporation has repaid to the Minister the lesser of:
 - (a) the assets of the Conditionally Repayable Investment Fund, or
 - (b) the amount of the Conditionally Repayable Contribution paid by Pacific Economic Development Canada to the Corporation.

11. Long-term Debt

Long-term debt consists of a Canada Emergency Business Account through Bank of Montreal. The amount of \$40,000 represents the unforgivable balance of the \$60,000 interest-free loan received under the Government of Canada COVID response programs. 33% of the loan will be eligible for loan forgiveness, up to \$20,000, if the loan is fully repaid on or before December 31, 2023. As at the year end date, \$20,000 has been included in other income and represents the maximum forgivable portion of the loan. If the unforgiven balance of the loan is not fully repaid by December 31, 2023, the remaining principal balance will be repayable and will bear interest at a rate of 5% per annum beginning on January 1, 2024. The loan is due in full December 31, 2025.

Estimated principal payments are as follows:

Year	\$	
2024	40,000	

12. Contributed Net Assets

Pursuant to various written agreements the Corporation received contributions to enable it to make loans to small businesses under prescribed formulas.

In 2022-23, NACCA made notification of decision to sunset the Enhanced Access Program, thus NACCA Enhanced Access Notes Payable were converted to capital to be available for future loan disbursements, rather than being repaid to NACCA when the underlying loans receivable were repaid by client. Based on reconciled balances at October 31, 2022 this decreased investment funds repayable by \$2,364,080, with a corresponding increase to Contributed Equity.

13. National Aboriginal Capital Corporations Association Revenue

	2023	2022
	\$	\$
Aboriginal Business Financing Program (Capital)	5,498,750	2,066,344
Aboriginal Development Lending Assistance	1,946,654	955,632
Interest Rate Buydown	602,781	_
Aboriginal Business Financing Program (Operating)	573,263	123,535
Indigenous Stabilization Program Administration	335,173	335,173
Indigenous Women Entrepreneurs (Operating)	79,305	10,875
Aboriginal Capacity Development Program	54,334	24,809
Contributions - IWE mentorship	28,000	-
WELF (Operating)	24,375	-
Indigenous Women Entrepreneurs (Grants)	22,500	22,500
Indigenous Stabilization Program Contributions	12,490,000	960,000
Investment Readiness Program	-	71,472
NEA Loan losses	(48,391)	48,391
Indigenous Women Entrepreneurs (Repayable	• • •	
Loans)	50,000	50,000
WELF (Repayable Loans)	325,000	-
Interest Relief payments	1,292	42,535
	21,983,036	4,711,266

14. Economic Dependence

Pursuant to various written agreements with the Federal Government and other agencies, the corporation receives a majority of its operating funds through contributions which would not easily be replaced.

15. Contingent Liabilities

The Corporation has a mortgage with the Indigenous Growth Fund Limited Partnership for a maximum of \$20,000,000. As at March 31, 2023, \$14,000,000 had been advanced on this mortgage (Note 10). The mortgage is to provide funding for loans under the Indigenous Growth Fund (IGF) and the Corporation expects to draw on the mortgage as loans are advanced to clients.

16. Subsequent Events

Subsequent to the year end the Corporation received payments of \$1,282,723 from NACCA resulting in an increase to the Indigenous Stabilization Program loan repayable.

17. Non-cash Transactions

During the year ended March 31, 2023, the Federal Government, through NACCA, amended the Indigenous Business Stabilization program to provide additional contribution funding to eligible applicants. As a result, the Corporation received a \$12,490,000 reduction to the Indigenous Stabilization Program investment fund repayable balance and reduced the Covid Emergency Loans receivable balance by the same amount. These transactions are not reflected in the statement of cash flows.

Excess

18. Externally Restricted Net Assets

		of Revenue	
	Total	over Expenditure	Total
	2022	and Transfers	2023
	\$	\$	\$
-			
Community Futures Loan Portfolio Fund	5,929,527	53,557	5,983,084
Native Economic Development Loan Fund	18,343,827		20,053,083
Economic Development Grant Fund	4,951,175		7,034,275
Youth Loan Portfolio Fund	682,743	51,585	734,328
Forestry Loan Portfolio Fund	1,434,758	57,941	1,492,699
Disabled Entrepreneur Loan Portfolio Fund	385,431	65,499	450,930
Fisheries Loan Portfolio Fund	772,769	43,281	816,050
PWRDF Youth Loan Portfolio Fund	173,060		174,761
WD Fisheries Loan Portfolio Fund	629,127		698,808
Covid Emergency Loan Portfolio Fund	64,583		118,586
Business Development Bank Loan Portfolio Fund	96,202		111,018
Indigenous Women's Entrepreneur Loan Portfolio Fund			423,034
	33,513,280	4,577,376	38,090,656
Business Equity Program (ABFP)	752,270	1,051,358	1,803,628
	34,265,550	5,628,734	39,894,284
Less committed funds			<u>(782,216</u>)
			39,112,068

Business Equity Program:

Under an agreement with National Aboriginal Capital Corporations Association, the Corporation delivers the Business Equity Program throughout Vancouver Island. All of the contribution funding provided is used to fund eligible projects.

19. Financial Instruments

The financial instruments of the Corporation consist of cash, accounts receivable, restricted cash, investments, loans receivable, accounts payable and accruals and long term debt. Unless otherwise noted, it is management's opinion that the Corporation is not exposed to significant interest, currency, or credit risks arising from these financial instruments. The fair value of the instruments approximates their carrying values, unless otherwise noted.

The Corporation is exposed to financial risk that arises from the fluctuation in interest rates and in the credit quality of its customers and related-parties.

Credit Risk

The Corporation's credit risk arises primarily from the potential that a counter party will fail to perform it's obligations. The Corporation is exposed to credit risk from clients. In order of reduce it's credit risk, the Corporation reviews new client's credit history before extending credit, conducts regular reviews of it's existing client's credit performance and obtains various forms of security in relation to the loan value. An allowance for credit losses has been recorded (see Note 2e).

Interest Rate Risk

The Corporation is exposed to interest rate risk with respect to cash and cash equivalents. There are no derivative financial instruments to mitigate these risks.

Fair Value

The Corporation's cash and cash equivalents, accounts receivable, and accounts payable and accrued liabilities are short-term financial instruments whose fair value approximates their carrying values.

Liquidity Risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Corporation is exposed to this risk mainly in respect to it's collection of loans receivable, collection of accounts receivable from funders and other related sources, long-term debt, deferred revenue, and accounts payable and accrued liabilities.

Nuu-chah-nulth Economic Development Corporation Administration Fund Statement of Operations Year Ended March 31, 2023

	2023 \$	2022 \$
Revenue		
Pacific Economic Development Canada	297,669	297,669
National Aboriginal Capital Corporations Association	731,277	230,691
Trust administration fees and other	66,524	141,030
Other	21,500	53,205
Interest income	20,008	858
	1,136,978	723,453
Expenditure		= 0.000
Accounting, auditing and data processing	37,360	58,388
Advertising	1,252	1,643
Amortization	2,702	1,825
Client training	46,477	58,593
Consulting and contract services Insurance	33,269 8,684	29,995 8,161
Legal	2,649	5,348
Office materials, supplies and insurance	38,518	50,284
Rent	26,604	26,592
Repairs and maintenance	25,217	21,993
Telephone and postage	21,186	18,370
Travel and accommodation - staff	97,400	19,544
Travel and honoraria - committee	89,900	60,500
Wages	996,047	<u>917,814</u>
	1,427,265	1,279,050
Shortfall of revenue over expenditure before transfers	(290,287)	(555,597)
Transfer	<u>335,173</u>	585,173
Excess of revenue over expenditure	44,886	29,576

Nuu-chah-nulth Economic Development Corporation Community Futures Loan Portfolio Fund Statement of Financial Position As at March 31, 2023

	2023 \$	2022 \$
	Ψ	Ψ
ASSETS		
Current Cash Accrued interest receivable Current portion of investment loans receivable (Note 2(e) and 5)	633,081 13,383 184,545	402,287 7,167 208,169
	831,009	617,623
Investment loans receivable (Note 2(e) and 5) Due from own funds	620,117 <u>6,081,945</u>	759,829 <u>6,102,061</u>
	7,533,071	7,479,513
NET ASSETS		
Contributed Net Assets (Note 12)	1,550,000	1,550,000
Net Assets from Operations	<u>5,983,071</u>	5,929,513
	7,533,071	7,479,513

Nuu-chah-nulth Economic Development Corporation Community Futures Loan Portfolio Fund Statement of Operations Year Ended March 31, 2023

	2023 \$	2022 \$
Revenue Interest income earned on loans Interest income earned on excess funds	69,763 21,294 91,057	90,093 2,394 92,487
Expenditure Provision for (recovery of) uncollectible loans (Note 2(e))	<u>37,500</u>	(34,800)
Excess of revenue over expenditure	53,557	127,287

Nuu-chah-nulth Economic Development Corporation Native Economic Development Loan Portfolio Fund Statement of Financial Position As at March 31, 2023

	2023 \$	2022 \$
ASSETS		
Current Cash Accounts receivable Accrued interest receivable Current portion of investment loans receivable (Note 2(e) and 5)	4,477,246 232,534 368,753 3,526,856 8,605,389	4,395,311 - 78,545 <u>2,839,531</u> 7,313,387
Other long term investments (Note 4) Investment loans receivable (Note 2(e) and 5)	500,000 <u>38,428,316</u> <u>47,533,705</u>	500,000 25,385,226 33,198,613
LIABILITIES AND EQUITY		
Current Accrued interest payable	94.062	
Accrued interest payable Investment funds repayable (Note 10) Due to own funds	81,962 14,000,000 8,034,580 22,116,542	4,314,681 7,540,105 11,854,786
Contributed Net Assets (Note 12) Net Assets from Operations	5,364,080 20,053,083 25,417,163	3,000,000 18,343,827 21,343,827
	47,533,705	33,198,613

The attached notes are an integral part of these financial statements

Nuu-chah-nulth Economic Development Corporation Native Economic Development Loan Portfolio Fund Statement of Operations Year Ended March 31, 2023

	2023 \$	2022 \$
D		
Revenue Interest income earned on loans	1,984,315	1,278,933
Interest income earned on excess funds	147,109	27,347
NACCA	554,390	48,391
14.007.1	2,685,814	1,354,671
Expenditure Provision for uncollectible loans (Note 2(e)) Legal Interest on long term debt	371,000 1,500 <u>604,058</u> <u>976,558</u>	68,731 1,518 70,249
Excess of revenue over expenditure	1,709,256	1,284,422
Net assets - beginning of year	18,343,827	17,059,405
Net assets - end of year	20,053,083	18,343,827

Nuu-chah-nulth Economic Development Corporation Economic Development Grant Fund Statement of Financial Position As at March 31, 2023

	2023 \$	2022 \$
ASSETS		
Current Cash Accounts receivable Due from own funds	4,374,345 612,873 <u>2,411,578</u>	5,714,527 174,472
	<u>7,398,796</u>	5,888,999
LIABILITIES AND EQUITY		
Current Accounts payable and accrued liabilities Due to other funds Deferred revenue	13,875 - <u>350,645</u>	12,500 925,324
	364,520	937,824
Net Assets from Operations	7,034,276	4,951,175
	<u>7,398,796</u>	5,888,999

Nuu-chah-nulth Economic Development Corporation Economic Development Grant Fund Statement of Operations Year Ended March 31, 2023

	2023 \$	2022 \$
Revenue		
National Aboriginal Capital Corporations Association	2,333,619	1,355,840
New Relationship Trust	158,355	177,500
Nuu-chah-nulth Tribal Council grant	168,886	168,886
Interest income	185,755	36,144
Yuutu?it?ath Government Contribution	31,916	31,916
Huu-ay-aht First Nation Contribution	30,471	30,471
Other	15,000	20,000
Kyuquot First Nation Contribution	15,489	15,489
Uchucklesaht Tribe Contribution	11,473	11,474
Toquaht First Nation Contribution	<u>8,919</u>	8,919
	2,959,883	1,856,639
Expenditure		
Bad debt	-	26,000
Equity matching grants	134,355	211,450
Grants (NTC)	307,955	243,421
Grants (IWE)	97,800	9,000
Donations	1,500	-
	541,610	489,871
Excess of revenue over expenditure	2,418,273	1,366,768
Net assets - beginning of year	4,951,176	4,169,581
Fransfers	(335,173)	(585,173)
Net assets - end of year	7,034,276	4,951,176

Nuu-chah-nulth Economic Development Corporation Youth Loan Portfolio Fund Statement of Financial Position As at March 31, 2023

	2023 \$	2022 \$
ASSETS		
Current Cash Accrued interest receivable	934,102 3,478	232,715 2,067
Current portion of investment loans receivable (Note 2(e) and 5) Due from other funds	59,037 	89,123 415,683
	996,617	739,588
Investment loans receivable (Note 2(e) and 5)	223,159	335,643
	<u>1,219,776</u>	1,075,231
LIABILITIES AND EQUITY		
Current Due to own funds	92,960	-
Investment funds repayable (Note 10)	200,000	200,000
	292,960	200,000
Contributed Net Assets (Note 12)	192,488	192,488
Net Assets from Operations	734,328	682,743
	<u>926,816</u>	875,231
	1,219,776	1,075,231

Nuu-chah-nulth Economic Development Corporation Forestry Loan Portfolio Fund Statement of Financial Position As at March 31, 2023

	2023 \$	2022 \$
ASSETS		
Current Cash Accrued interest receivable Due from own funds Current portion of investment loans receivable (Note 2(e) and 5) Investment loans receivable (Note 2(e) and 5)	1,711,840 6,752 - 68,740 1,787,332 - 524,704	919,270 1,976 443,203 107,529 1,471,978 462,780
LIABILITIES AND EQUITY	<u>2,312,036</u>	1,934,758
Current		
Due to own funds	319,337	-
nvestment funds repayable (Note 10)	<u>500,000</u>	500,000
let Accete from Operations	819,337	500,000
Net Assets from Operations	<u>1,492,699</u> <u>2,312,036</u>	1,434,758 1,934,758

57,941

59,033

Nuu-chah-nulth Economic Development Corporation Youth Loan Portfolio Fund Statement of Operations Year Ended March 31, 2023

	2023 \$	2022 \$
Revenue Interest income earned on loans Interest income earned on excess funds	25,717 25,868	34,953 1,468
Excess of revenue over expenditure	<u>51,585</u>	36,421
Forestry Loan Portfolio Statement of Operatio Year Ended March 31, 2	ns	
Statement of Operatio	ns	47,642 4,391 52,033

Excess of revenue over expenditure

Nuu-chah-nulth Economic Development Corporation Disabled Entrepreneur Loan Portfolio Fund Statement of Financial Position As at March 31, 2023

	2023 \$	2022 \$
ASSETS		
Current Cash Accrued interest receivable	451,730 1,684	304,876 2,362
Due from own funds Current portion of investment loans receivable (Note 2(e) and 5)	- <u>80,269</u>	2,521 <u>82,390</u>
	533,683	392,149
Investment loans receivable (Note 2(e) and 5)	120,909	193,282
	654,592	585,431
LIABILITIES AND EQUITY		
Current Due to own funds	3,662	-
Investment funds repayable (Note 10)	200,000	200,000
	203,662	200,000
Net Assets from Operations	450,930	385,431
	654,592	585,431

Nuu-chah-nulth Economic Development Corporation Fisheries Loan Portfolio Fund Statement of Financial Position As at March 31, 2023

	2023 \$	2022 \$
ASSETS		
Current Cash Accrued interest receivable Due from own funds Current portion of investment loans receivable (Note 2(e) and 5) Investment loans receivable (Note 2(e) and 5)	1,010,715 8,232 - 35,579 1,054,526 	275,794 855 743,578 52,450 1,072,677 116,681 1,189,358
LIABILITIES AND EQUITY		
Due to own funds	<u>9,605</u>	<u>-</u>
Contributed Net Assets (Note 12)	416,589	416,589
Net Assets from Operations	<u>816,049</u>	772,769
	1,232,638	1,189,358
	1,242,243	1,189,358

Nuu-chah-nulth Economic Development Corporation Disabled Entrepreneur Loan Portfolio Fund Statement of Operations Year Ended March 31, 2023

	2023 \$	2022 \$
Revenue		
Interest income earned on loans	21,368	26,977
Interest income earned on excess funds	14,131	2,096
The real modifier during an excess familia	35,499	29,073
	·	
Expenditure Provision for (recovery of) uncollectible loans (Note 2(e))	(30,000)	(20,000)
Trevioletrial (recevery or) unconcention to and (rece 2(0))	(00,000)	(20,000)
Excess of revenue over expenditure	65,499	49,073
Fisheries Loan Portfolio F Statement of Operation Year Ended March 31, 20	S	
Dovonuo		
Revenue Interest income earned on excess funds	26,778	1,774
Interest income earned on loans	16,503	14,341
Excess of revenue over expenditure	<u>43,281</u>	<u>16,115</u>

Nuu-chah-nulth Economic Development Corporation PWRDF Youth Loan Portfolio Fund Statement of Financial Position As at March 31, 2023

	2023 \$	2022 \$
ASSETS		
Current Cash Accrued interest receivable Due from own funds Current portion of investment loans receivable (Note 2(e) and 5)	69,856 2,465 106,372 23,303	53,787 908 108,113 <u>17,828</u>
	201,996	180,636
Investment loans receivable (Note 2(e) and 5)	<u>73,920</u> <u>275,916</u>	93,579 274,215
LIABILITIES AND EQUITY		
Contributed Net Assets (Note 12)	101,155	101,155
Net Assets from Operations	<u>174,761</u>	173,060
	<u>275,916</u>	274,215
	275,916	274,215

Nuu-chah-nulth Economic Development Corporation WD Fisheries Loan Portfolio Fund Statement of Financial Position As at March 31, 2023

	2023 \$	2022 \$
ASSETS		
Current Cash Accrued interest receivable Due from own funds Current portion of investment leans receivable (Note 2(s) and 5)	271,697 15,268 199,645	434,006 2,566 203,259
Current portion of investment loans receivable (Note 2(e) and 5)	<u>149,372</u> 635,982	62,214 702,045
Investment loans receivable (Note 2(e) and 5)	<u>482,826</u> <u>1,118,808</u>	347,082 1,049,127
LIABILITIES AND EQUITY		
Investment funds repayable (Note 10)	420,000	420,000
Net Assets from Operations	698,808	629,127
	<u>1,118,808</u>	1,049,127

69,681

34,567

Nuu-chah-nulth Economic Development Corporation PWRDF Youth Loan Portfolio Fund Statement of Operations Year Ended March 31, 2023

	2023 \$	2022 \$
Revenue		
Interest income earned on loans	9,064	6,966
Interest income earned on excess funds	2,637	600
	11,701	7,566
Expenditure		
Provision for uncollectible loans	10,000	
Europe of management and the man	4 704	7.500
Excess of revenue over expenditure	<u>1,701</u>	7,566
WD Fisheries Loan Portfolio Statement of Operation Year Ended March 31, 20	ns	
Revenue		
Interest income earned on loans	44,911	15,191
Interest income earned on excess funds	<u>9,770</u> 54,681	<u>4,376</u> 19,567
Expenditure		
Provision for (recovery of) uncollectible loans (Note 2(e))	<u>(15,000</u>)	(15,000)

Excess of revenue over expenditure

Nuu-chah-nulth Economic Development Corporation Covid Emergency Loan Portfolio Fund Statement of Financial Position As at March 31, 2023

	2023 \$	2022 \$
ASSETS		
Current Cash Due from own funds Current portion of investment loans receivable <i>(Note 2(e) and</i>	1,937,780 110,457	667,234 63,499
5)	<u>1,248,435</u> 3,296,672	730,733
nvestment loans receivable (Note 2(e) and 5)	<u>885,317</u>	17,401,447
	4,181,989	18,132,180
LIABILITIES AND EQUITY		
Current Current portion of investment funds repayable	4,063,403	-
nvestment funds repayable (Note 10)	-	18,067,597
let Assets from Operations	<u>118,586</u>	64,583
	4,181,989	18,132,180

Nuu-chah-nulth Economic Development Corporation Business Equity Program Fund Statement of Financial Position As at March 31, 2023

		2023 \$	2022 \$
	ASSETS		
Current Cash Accounts receivable Due from own funds		982,903 565,000 <u>255,725</u>	496,545 - 255,725
		<u>1,803,628</u>	<u>752,270</u>
LIABI	LITIES AND EQUITY		
Current Committed funds		782,216	397,122
Net Assets from Operations		1,021,412	355,148
		1,803,628	752,270

Nuu-chah-nulth Economic Development Corporation Covid Emergency Loan Portfolio Fund Statement of Operations Year Ended March 31, 2023

	2023 \$	2022 \$
Revenue		
National Aboriginal Capital Corporations Association	12,490,000	960,000
Interest income earned on excess funds	<u>54,003</u> 12,544,003	25,602 985,602
	12,044,000	303,002
Expenditure	40.400.000	000 000
Contributions	12,490,000	960,000
Excess of revenue over expenditure	54,003	25,602
D. 1		
Business Equity Program Fund Statement of Operations Year Ended March 31, 2023		
Revenue		
National Aboriginal Capital Corporations Association - ABFP	5,498,750	2,066,344
Interest income earned on excess funds	35,312	2,457
	5,534,062	2,068,801
Expenditure		
Grants	4,482,704	2,382,905
Excess (shortfall) of revenue over expenditure	<u>1,051,358</u>	(314,104)

Nuu-chah-nulth Economic Development Corporation Business Development Bank Loan Portfolio Fund Statement of Financial Position As at March 31, 2023

	2023 \$	2022 \$
ASSETS		
Current Cash Accrued interest receivable Due from own funds Current portion of investment loans receivable (Note 2(e) and 5)	262,202 1,440 99 29,144	266,141 727 1,895 27,228
Investment loans receivable (Note 2(e) and 5)	292,885 68,133	295,991 50,211
	<u>361,018</u>	346,202
LIABILITIES AND EQUITY		
Investment funds repayable (Note 10)	250,000	250,000
Net Assets from Operations	111,018	96,202
	<u>361,018</u>	346,202

Nuu-chah-nulth Economic Development Corporation Indigenous Women's Entrepreneur Loan Portfolio Fund Statement of Financial Position As at March 31, 2023

	2023 \$	2022 \$
ASSETS		
Current Cash Accrued interest receivable Current portion of investment loans receivable (Note 2(e) and 5)	801,281 3,103 <u>73,116</u>	189,860 18
Investment loans receivable (Note 2(e) and 5)	877,500 195,534 1,073,034	189,878 10,200 200,078
LIABILITIES AND EQUITY		
Current		
Due to own funds	650,000 650,000	150,000 150,000
Net Assets from Operations	423,034	50,078
	1,073,034	200,078

Nuu-chah-nulth Economic Development Corporation Business Development Bank Loan Portfolio Fund Statement of Operations Year Ended March 31, 2023

	2023 \$	2022 \$
Revenue Interest Interest earned on excess funds	6,446 <u>9,870</u> 16,316	6,354 1,967 8,321
Provision for (recovery of) uncollectible loans (Note 2(e))	1,500	(2,347)
Excess of revenue over expenditure	<u>14,816</u>	10,668

Indigenous Women's Entrepreneur Loan Portfolio Fund Statement of Operations Year Ended March 31, 2023

	2023 \$	2022 \$	
Revenue NACCA Interest earned on excess funds	375,000 20,622	50,000 60	
Interest	12,334 407,956	<u>18</u> 50,078	
Provision for uncollectible loans (Note 2(e))	35,000		
Excess of revenue over expenditure	<u>372,956</u>	50,078	

The attached notes are an integral part of these financial statements